

Definition of Iron Deficiency Based on the Gold Standard of Bone Marrow Iron Staining in Heart Failure Patients

BACKGROUND: The most commonly used definition of iron deficiency (ID; ferritin <100 ng/mL or ferritin 100–300 ng/mL and transferrin saturation [TSAT] <20%) has not been validated in patients with heart failure (HF). We aimed to define and validate the biomarker-based definition of ID in HF, using bone marrow iron staining as the gold standard. Second, we aimed to assess the prognostic value of the optimized definition.

METHODS AND RESULTS: Bone marrow aspiration with iron staining was performed in 42 patients with HF and a reduced left ventricular ejection fraction ($\leq 45\%$) undergoing median sternotomy for coronary artery bypass grafting. Patients were mostly male (76%) with mild-to-moderate HF and a mean age of 68 ± 10 years. Bone marrow ID was found in 17 (40%) of the HF patients. The most commonly used definition of ID had a sensitivity of 82% and a specificity of 72%. A definition solely based on $TSAT \leq 19.8\%$ or serum iron $\leq 13 \mu\text{mol/L}$ had a sensitivity of 94% and specificity of 84% and 88%, respectively ($P < 0.05$ compared with the former definition). Subsequently, we assessed the incidence of all-cause mortality in 387 consecutive outpatient HF patients (left ventricular ejection fraction $\leq 45\%$). In these patients, $TSAT \leq 19.8\%$ and serum iron $\leq 13 \mu\text{mol/L}$, and not ferritin, were independently associated with mortality.

CONCLUSIONS: A $TSAT \leq 19.8\%$ or a serum iron $\leq 13 \mu\text{mol/L}$ shows the best performance in selecting patients with ID and identifies HF patients at the highest risk of death. Our findings validate the currently used TSAT cutoff of <20% for the identification of ID in HF patients, but question the diagnostic value of ferritin.

Niels Grote Beverborg, MD
 IJsbrand T. Klip, MD, PhD
 Wouter C. Meijers, MD
 Adriaan A. Voors, MD, PhD
 Eline L. Vegter, MD, PhD
 Haye H. van der Wal, MD
 Dorine W. Swinkels, MD, PhD
 Joost van Pelt, MD, PhD
 Andre B. Mulder, MD, PhD
 Sjoerd K. Bulstra, MD, PhD
 Edo Vellenga, MD, PhD
 Massimo A. Mariani, MD, PhD
 Rudolf A. de Boer, MD, PhD
 Dirk J. van Veldhuisen, MD, PhD
 Peter van der Meer, MD, PhD

Correspondence to: Peter van der Meer, MD, PhD, Department of Cardiology, University Medical Center Groningen, Hanzeplein 1, PO Box 30.001, 9700 RB Groningen, The Netherlands. E-mail p.van.der.meer@umcg.nl

Key Words: bone marrow
 ■ ferric carboxymaltose ■ ferritin
 ■ heart failure ■ prognosis
 ■ transferrin saturation

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WHAT IS NEW?

- All clinical trials in iron-deficient heart failure patients have been conducted using a definition of iron deficiency which was not validated. We provide a validated and easy tool to identify patients with iron deficiency, which can be used in clinical practice and future research.
- We anticipate the use of our definition will aid in the design of future trials and will simplify the comparison between different studies in the future.

WHAT ARE THE CLINICAL IMPLICATIONS?

- Currently, many clinical cardiologists are unaware of the definition of iron deficiency in heart failure as there are several different definitions in use that are based on multiple circulating markers.
- We propose a more straightforward and more easily applicable definition which is at least as accurate in diagnosing iron deficiency.

Iron deficiency (ID), either with or without anemia, is an important comorbidity in heart failure (HF) patients.^{1–4} ID limits aerobic performance and exercise tolerance and is associated with a worse prognosis.^{1–3} Correction of ID with intravenous iron therapy improves symptoms, quality of life, and functional capacity, and a recent meta-analysis of 4 randomized trials showed an association between administration of intravenous ferric carboxymaltose (FCM) and a reduction of cardiovascular hospitalizations and cardiovascular mortality.^{5–8}

Diagnosing ID in daily practice is based on circulating biomarkers including ferritin, iron, and transferrin saturation (TSAT). Because ferritin is an acute phase reactant, levels tend to rise in inflammatory conditions.⁹ This implies that a correction of diagnostic cutoff values is necessary for patients with HF compared with the general population, as low-grade inflammation frequently accompanies HF.¹⁰ This correction is made for ferritin (the commonly used cutoff for ferritin is between 12 and 40 ng/mL¹¹ but has—arbitrarily—been set to <100 ng/mL in HF patients) and applied in combination with TSAT (TSAT <20% if ferritin 100–300 ng/mL). This definition has been used in several studies that tested the value of administration of intravenous iron.^{6,7,12} However, these cutoffs have never been validated using the gold standard: bone marrow iron staining. Clinical trials in ID might, therefore, target a group of patients who may not all have true ID.

To study the true prevalence of ID and to identify the optimal circulating biomarkers and cutoff values for the diagnosis of ID in patients with HF, we compared a wide range of hematologic and iron markers with bone marrow iron staining, the gold standard for ID diagnosis.

Subsequently, we assessed prognostic associations of the optimized definition in outpatient HF patients.

MATERIALS AND METHODS

The data and study materials will be made available to other researchers upon request for purposes of reproducing the results or replicating the procedure.

Patients

Bone Marrow Study

We studied patients who were scheduled for coronary artery bypass graft (CABG) surgery at the University Medical Center Groningen, Groningen, The Netherlands, with a history of HF with an NT-proBNP (N-terminal pro-B-type natriuretic peptide) of >125 pg/mL and reduced left ventricular ejection fraction (LVEF ≤45%) assessed by an echocardiogram (n=49) or multi-gated acquisition scan (n=1). Exclusion criteria were a history of acquired iron overload, iron therapy in the previous year or any disease known to possibly influence iron metabolism, such as severe renal failure (estimated glomerular filtration rate <30 mL min⁻¹ 1.73 m⁻²), infection, hematologic disease, malignancy, hepatic disease, or a systemic inflammatory disease such as vasculitis or rheumatoid arthritis. In total, 50 patients were included in the study, but data were incomplete in 8 cases (2 patients did not undergo surgery and 6 failed bone marrow assessments because of too little material).

The study protocol was approved by the local ethics committee, and the study was conducted in accordance with the Declaration of Helsinki. All subjects gave written informed consent before any study-related procedures.

Outpatient HF Clinic

HF patients who visited our tertiary referral academic hospital on follow-up after HF admission were used in this study. A total of 640 consecutive outpatient HF patients, diagnosed according to the ESC guidelines, were included in the registry between February 2014 and March 2016.¹³ As a part of the standard workup, we performed assessment of left ventricular function with echocardiography, biochemical analyses, recording of medication use, and follow-up. Follow-up consisted of all-cause mortality, and data were verified using the Municipal Personal Records Database register. Patients were optimally treated according to ESC guidelines, with angiotensin-converting enzyme inhibitors or angiotensin receptor blockers, β-blockers, and mineralocorticoid receptor antagonists, unless not tolerated or contraindicated, and received devices when indicated.¹³ Patients were excluded from these analyses if ferritin or TSAT levels were unknown (n=55), LVEF >45% (n=164), or patients received intravenous or oral iron therapy (n=34), resulting in 387 patients available for the current analysis.

Bone Marrow Assessment

Bone marrow aspirates were taken from the sternum in patients with HF during CABG, just before median sternotomy was performed. In a certified core laboratory, the Prussian blue staining with potassium ferrocyanide was used on multiple slides per sample to assess the presence of non-heme-bound iron in the erythroblasts and the extracellular

Table 1. Baseline Characteristics

| Variable | Total | Normal BM Iron | Iron Deficiency | P Value* |
|---|------------------|------------------|------------------|----------|
| n | 42 | 25 | 17 | |
| Age, y | 68.0±9.5 | 67.4±9.6 | 68.8±9.7 | 0.65 |
| Female sex | 10 (24%) | 5 (20%) | 5 (29%) | 0.48 |
| BMI, kg/m ² | 28.6±3.8 | 28.6±3.4 | 28.8±4.6 | 0.88 |
| SBP, mmHg | 131.5±16.5 | 132.2±14.8 | 130.4±19.2 | 0.73 |
| NYHA class | | | | 0.37 |
| 1 | 8 (19%) | 6 (24%) | 2 (12%) | |
| 2 | 21 (50%) | 13 (52%) | 8 (47%) | |
| 3 | 12 (29%) | 5 (20%) | 7 (41%) | |
| 4 | 1 (2%) | 1 (4%) | 0 (0%) | |
| LVEF, % | 37.8±7.0 | 38.9±7.3 | 36.3±6.4 | 0.24 |
| HF diagnosed <90 d | 19 (45%) | 10 (40%) | 9 (53%) | 0.41 |
| Comorbidities | | | | |
| Previous MI | 20 (48%) | 9 (36%) | 11 (65%) | 0.067 |
| Diabetes mellitus | 22 (52%) | 10 (40%) | 12 (71%) | 0.051 |
| Atrial fibrillation | 12 (29%) | 10 (40%) | 2 (12%) | 0.047 |
| Hypertension | 32 (76%) | 20 (80%) | 12 (71%) | 0.48 |
| Hypercholesterolemia | 39 (93%) | 24 (96%) | 15 (88%) | 0.34 |
| ID (FAIR-HF) | 21 (50%) | 7 (28%) | 14 (82%) | <0.001 |
| Anemia | 7 (17%) | 2 (8%) | 5 (29%) | 0.068 |
| Laboratory values | | | | |
| NT-proBNP, ng/L | 914 (454–1755) | 718 (436–1749) | 1234 (529–2050) | 0.40 |
| eGFR, mL min ⁻¹ 1.73 m ⁻² | 77.9±18.8 | 78.8±15.4 | 76.7±23.3 | 0.72 |
| Sodium, mmol/L | 139.8±3.0 | 140.0±3.1 | 139.4±3.1 | 0.52 |
| LDH, U/L | 175 (163–191) | 174 (163–188) | 179 (155–204) | 0.85 |
| CRP, mg/L | 2.0 (0.9–4.5) | 1.5 (0.7–2.1) | 3.0 (1.8–10.0) | 0.020 |
| ESR, mm/h | 14 (4–32) | 8 (3–18) | 34 (16–42) | <0.001 |
| HbA1c, % | 6.3 (5.7–7.0) | 5.8 (5.6–6.6) | 6.5 (6.2–7.4) | 0.014 |
| HDL/LDL ratio | 0.48 (0.36–0.62) | 0.48 (0.36–0.59) | 0.47 (0.39–0.62) | 0.86 |
| AST, U/L | 22 (19–27) | 24 (20–27) | 21 (19–23) | 0.36 |
| ALT, U/L | 20 (16–24) | 20 (17–26) | 19 (14–21) | 0.054 |
| Hematology | | | | |
| Hemoglobin, g/dL | 14.0±1.3 | 14.6±1.1 | 13.1±1.1 | <0.001 |
| Hematocrit, % | 0.42±0.03 | 0.43±0.03 | 0.40±0.03 | 0.006 |
| Reticulocytes, ‰ | 13.2±4.3 | 12.6±4.1 | 14.1±4.6 | 0.28 |
| RPI | 56.4±18.3 | 59.4±18.7 | 52.1±17.3 | 0.21 |
| RDW, % | 13.7±1.8 | 13.1±0.9 | 14.6±2.4 | 0.007 |
| MCV, fl. | 90.1±5.3 | 91.1±5.1 | 88.6±5.4 | 0.13 |
| MCH, fmol | 1881±151 | 1931±127 | 1806±156 | 0.008 |
| MCHC, g/dL | 20.9±0.8 | 21.2±0.6 | 20.4±0.9 | 0.001 |
| Iron, μmol/L | 15 (9–19) | 18 (15–21) | 9 (7–10) | <0.001 |
| Ferritin, ng/mL | 144 (85–263) | 159 (107–271) | 104 (44–162) | 0.071 |
| TSAT, % | 20.9 (14.7–27.8) | 27.5 (21.3–31.7) | 14.3 (11.6–17.0) | <0.001 |
| Transferrin, mg/dL | 258.8±43.3 | 256.0±38.5 | 262.9±50.6 | 0.62 |
| HYPO, % | 0.1 (0.1–0.2) | 0.1 (0.1–0.1) | 0.2 (0.1–0.5) | 0.037 |

(Continued)

Table 1. Continued

| Variable | Total | Normal BM Iron | Iron Deficiency | P Value* |
|----------------------|------------------|------------------|------------------|----------|
| RET-He, pg | 32.1±2.6 | 33.2±1.6 | 30.6±2.9 | <0.001 |
| RBC-He, pg | 29.9±2.3 | 30.6±1.7 | 28.8±2.7 | 0.011 |
| Delta-He, pg | 2.2±0.8 | 2.6±0.7 | 1.8±0.7 | 0.002 |
| sTfR, mg/L | 1.09 (0.94–1.42) | 1.05 (0.92–1.24) | 1.16 (1.02–1.60) | 0.051 |
| sTfR-F index | 0.15 (0.13–0.19) | 0.15 (0.13–0.17) | 0.19 (0.15–0.34) | 0.025 |
| Hepcidin, nmol/L | 10.8 (5.9–15.8) | 11.4 (7.1–13.9) | 6.1 (1.2–28.2) | 0.65 |
| Medication | | | | |
| Antiplatelet therapy | 33 (79%) | 17 (68%) | 16 (94%) | 0.043 |
| Diuretics | 22 (52%) | 14 (56%) | 8 (47%) | 0.57 |
| β-blocker | 32 (76%) | 21 (84%) | 11 (65%) | 0.15 |
| ACEi or ARB | 38 (90%) | 23 (92%) | 15 (88%) | 0.68 |
| MRA | 12 (29%) | 5 (20%) | 7 (41%) | 0.14 |
| OAC | 10 (24%) | 8 (32%) | 2 (12%) | 0.13 |

Data are presented as mean±SD when normally distributed, as median and interquartile range when non-normally distributed, or as frequencies and percentages for categorical variables. ACEi indicates angiotensin-converting enzyme inhibitor; ALT, alanine transferase; ARB, angiotensin receptor blocker; AST, aspartate transferase; BM, bone marrow; BMI, body mass index; CRP, C-reactive protein; Delta-He, difference between RBC-He and RET-He; eGFR, estimated glomerular filtration rate; ESR, erythrocyte sedimentation rate; FAIR-HF, Ferinject Assessment in Patients With Iron Deficiency and Chronic Heart Failure; HbA1c, hemoglobin A1c; HDL, high-density lipoprotein; HF, heart failure; HYPO, hypochromic red blood cells; ID, iron deficiency; LDH, lactate dehydrogenase; LDL, low-density lipoprotein; LVEF, left ventricular ejection fraction; MCH, mean corpuscular hemoglobin; MCHC, mean corpuscular hemoglobin concentration; MCV, mean corpuscular volume; MI, myocardial infarction; MRA, mineralocorticoid receptor antagonists; NT-proBNP, N-terminal pro-B-type natriuretic peptide; NYHA class, New York Heart Association class; OAC, oral anticoagulants; RBC-He, red blood cell hemoglobin content; RDW, red blood cell distribution width; RET-He, reticulocyte hemoglobin content; RPI, reticulocyte production index; SBP, systolic blood pressure; sTfR, soluble transferrin receptor; sTfR-F index, ratio between sTfR and log-transformed ferritin; and TSAT, transferrin saturation.

*Normal vs iron-deficient patients.

space. All slides were assessed by 2 independent analysts. The percentage of erythroblasts containing iron, that is, sideroblasts, reflects the amount of iron incorporated in the erythrocyte precursor cells and thus the functional availability of iron for erythropoiesis.¹⁴ In normal conditions, 20% to 50% of the erythroblasts contain iron, 10% to 20% is considered low normal, and patients with sideroblasts <10% are considered functionally iron deficient.¹⁵ The iron stores are assessed as the amount of iron present in the extracellular space and graded using Gale histological grading method.¹⁶ Bone marrow with grade zero (no iron) or grade one (trace of iron, just visible under high-power magnification [×1000]) is considered as iron storage depleted. Using the information on stores and erythroblast incorporation, both functional ID (normal stores and impaired incorporation) and absolute ID (impaired stores and incorporation) were detected; together these were classified as ID.¹⁷

Analytical Methods

Fresh venous blood with ethylenediaminetetraacetic acid was used to measure hematologic parameters. The hematologic profile was analyzed using the Sysmex XN20 (Sysmex Corporation, Kobe, Japan), and included the following parameters: red blood cell count, hemoglobin, hematocrit, mean corpuscular volume, mean corpuscular hemoglobin, mean corpuscular hemoglobin concentration, red cell distribution width, reticulocyte hemoglobin content, red cell hemoglobin content and the derived absolute difference between the hemoglobin content of the reticulocyte and red

cell, reticulocyte count, white blood cell count, and the percentage of hypochromic red cells.

Markers of iron status assessed using standard methods on a Roche modular cobas 8000 (Roche Diagnostics, Indianapolis) included serum ferritin, serum iron, and serum transferrin. Serum soluble transferrin receptor (sTfR) levels were measured using immunonephelometry on a BNII Nephelometer (Siemens AG, Erlangen, Germany), and serum hepcidin levels were measured using a competitive enzyme-linked immunosorbent assay, as described previously.¹⁸ TSAT is the percentage of transferrin saturated with iron and was calculated using serum iron and serum transferrin using the following formula: TSAT (%)=iron (μmol/L)/(transferrin [g/L]×25.2)×100.¹⁹ Serum CRP (C-reactive protein) and other blood markers were assessed using standard methods. All laboratory measurements were done in fresh venous blood except for serum sTfR and hepcidin. These were measured in serum stored at –80°C for an average time of 12 months which was never thawed before assaying.

Other Clinical Parameters

Anemia was defined according to the World Health Organization criteria as a hemoglobin level <13.0 g/dL in men and <12.0 g/dL in women.²⁰ The reticulocyte production index was calculated as follows: (reticulocytes×[hematocrit/0.45])/maturation correction. The maturation correction reflects the longer life span of prematurely released reticulocytes in case of a low hematocrit varying from 1.0 days at a hematocrit of 0.36 to 0.45, to 2.5 days at a

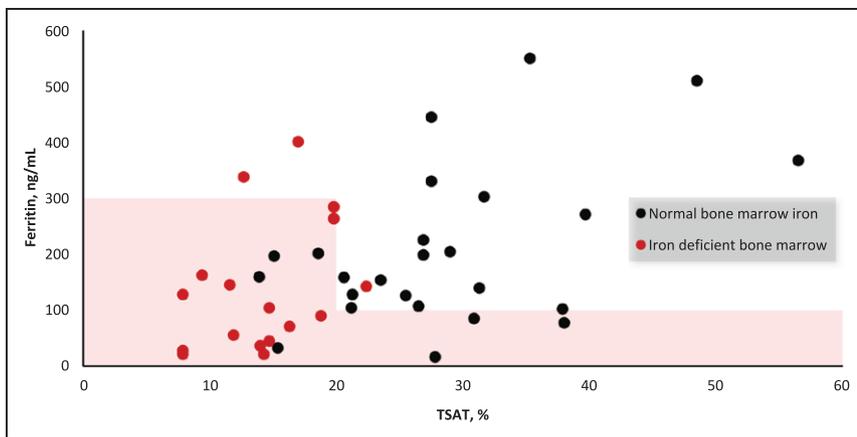


Figure 1. Ferritin and transferrin saturation (TSAT) levels compared with bone marrow iron status.

Each dot represents 1 patient with the black dots reflecting normal bone marrow iron status and the red dots iron-deficient patients. The red-colored area represents the FAIR-HF definition (ferritin <100 ng/mL or ferritin 100–300 ng/mL with a TSAT <20%). FAIR-HF indicates Ferinject Assessment in Patients With Iron Deficiency and Chronic Heart Failure.

hematocrit <0.15. The serum sTfR–ferritin index was calculated as the ratio between serum sTfR and log-transformed ferritin levels.²¹ Diabetes mellitus was considered present when a subject was on antidiabetic medication or had a glycated hemoglobin ≥48 mmol/mol. The glomerular filtration rate was estimated using the Chronic Kidney Disease Epidemiology Collaboration formula based on serum creatinine levels.²²

Hypercholesterolemia was defined as total serum cholesterol ≥5.0 mmol/L (193 mg/dL), or when lipid-lowering medication was used. Hypertension was considered present

when a subject had a systolic blood pressure >140 mm Hg, a diastolic blood pressure >90 mm Hg, or when he or she had a history of hypertension.

Statistical Analyses

Data are presented as means±SD when normally distributed, as medians and interquartile range when non-normally distributed, or as frequencies and percentages for categorical variables. Differences between baseline variables were tested using the 1-way ANOVA test, Wilcoxon rank-sum (2 groups)

Table 2. Receiver Operating Characteristics for the Presence of ID

| Variables for Prediction of ID | AUC±SE | 95% CI | Cutoff Value | Sensitivity | Specificity |
|------------------------------------|-------------|-------------|--------------|-------------|-------------|
| Hemoglobin, g/dL | 0.820±0.064 | 0.696–0.944 | ≤14.2 | 94.1% | 48.0% |
| Hematocrit, % | 0.716±0.081 | 0.558–0.874 | ≤0.41 | 70.6% | 58.3% |
| Reticulocytes, ×10 ⁹ /L | 0.586±0.095 | 0.399–0.772 | ≥13.1 | 64.7% | 58.3% |
| RPI | 0.618±0.091 | 0.439–0.796 | ≤60.2 | 82.4% | 50.0% |
| MCV, fl | 0.645±0.090 | 0.469–0.821 | ≤90.1 | 76.5% | 62.5% |
| MCH, fmol | 0.719±0.084 | 0.554–0.883 | ≤1879 | 75.0% | 66.7% |
| MCHC, g/dL | 0.773±0.080 | 0.618–0.929 | ≤20.9 | 75.0% | 66.7% |
| RDW, % | 0.733±0.083 | 0.570–0.895 | ≥13.5 | 58.8% | 75.0% |
| HYPO, % | 0.687±0.091 | 0.509–0.865 | ≥0.2 | 64.7% | 78.3% |
| RET-He, pg | 0.821±0.066 | 0.692–0.950 | ≤32.2 | 76.5% | 73.9% |
| RBC-He, pg | 0.706±0.086 | 0.536–0.875 | ≤30.0 | 82.4% | 69.6% |
| Delta-He, pg | 0.776±0.076 | 0.627–0.925 | ≤1.8 | 58.8% | 91.3% |
| Ferritin, ng/mL | 0.666±0.089 | 0.491–0.841 | ≤145 | 70.6% | 60.0% |
| TSAT, % | 0.932±0.036 | 0.861–1.000 | ≤19.8 | 94.1% | 84.0% |
| Transferrin, mg/L | 0.515±0.096 | 0.328–0.703 | ≤250 | 58.8% | 68.0% |
| Iron, μmol/L | 0.922±0.044 | 0.836–1.000 | ≤13 | 94.1% | 88.0% |
| sTfR, mg/L | 0.679±0.089 | 0.505–0.852 | ≥1.06 | 70.6% | 56.0% |
| sTfR-F index | 0.706±0.090 | 0.530–0.882 | ≥0.19 | 58.8% | 92.0% |
| Hepcidin, nmol/L | 0.541±0.111 | 0.322–0.761 | ≤6.1 | 52.9% | 84.0% |

AUC indicates area under the curve; CI, confidence interval; Delta-He, difference between RBC-He and RET-He; HYPO, hypochromic red blood cells; ID, iron deficiency; MCH, mean corpuscular hemoglobin; MCHC, mean corpuscular hemoglobin concentration; MCV, mean corpuscular volume; RBC-He, red blood cell hemoglobin content; RDW, red blood cell distribution width; RET-He, reticulocyte hemoglobin content; RPI, reticulocyte production index; sTfR, soluble transferrin receptor; sTfR-F index, ratio between sTfR and log-transformed ferritin; and TSAT, transferrin saturation.

and Kruskal–Wallis test (3 groups), and Pearson χ^2 test, respectively.

Receiver operator characteristic (ROC) curve analysis was performed to estimate the ability of the different markers of iron status to predict bone marrow iron stores and availability. The area under the curve (AUC) reflects the performance of the test with a score >0.80 considered a good accuracy and >0.70 is considered to be fair. The optimal cutoff value is defined as the value with the minimal distance of the ROC curve to the upper left corner: $d^2=(1-\text{sensitivity})^2+(1-\text{specificity})^2$. All biomarker test with a good accuracy (AUC >0.80) and those previously identified in the literature were dichotomized using this optimal cutoff and compared with the FAIR-HF (Ferinject Assessment in Patients With Iron Deficiency and Chronic Heart Failure) definition with regard to AUCs, sensitivity, and specificity. Differences between AUCs and sensitivity/specificity were tested using the DeLong test and McNemar test, respectively.²³

In the outpatient HF patients, Cox proportional hazard regression analyses on all-cause mortality were performed in a univariable and in a multivariable model including all variables included in the MAGGIC risk score (Meta-Analysis Global Group in Chronic Heart Failure) (except smoking status and time since diagnosis because of unavailability of the data) and additionally corrected for serum sodium, hemoglobin, and log-transformed CRP.²⁴ Cumulative incidence curves were constructed to estimate incidence of new-onset HF, and the log-rank test was used to compare the incidence curves. Follow-up was truncated when $<5\%$ of the subjects were at risk, which was at 746 days.

We considered a 2-sided P value of <0.05 statistically significant. All tests and analyses were performed using STATA version 13.0 (StataCorp LP, College Station, TX).

RESULTS

Patient Characteristics

Baseline characteristics of the 42 HF patients, stratified for bone marrow iron status, are presented in Table 1. Mean age was 68 ± 10 years, 76% of the patients were male, LVEF was $38\pm 7\%$, NT-proBNP was 914 (454–1755) ng/L, and the majority of patients were in New York Heart Association class II or III (50% and 29%, respectively). Forty percent of the subjects had ID based on the gold standard ($<10\%$ of bone marrow erythroblasts containing iron, with or without low iron stores). Clinical characteristics did not significantly differ between subjects with and without ID, although a history of atrial fibrillation was more prevalent in patients without ID. Patients with ID had higher levels of the inflammatory parameters CRP and erythrocyte sedimentation rate and a higher glycated hemoglobin level. In addition, none of the patients used erythropoiesis-stimulating agents.

Diagnostic Accuracy of Serum Markers

Results of bone marrow defined ID, either functional or absolute, versus ferritin and TSAT values are depicted in

Figure 1. The definition used in the clinical trials is displayed as the red-colored area. Most patients with bone marrow defined ID fall into the area of $\text{TSAT} \leq 19.8\%$, whereas the use of a combination of a low ferritin with a $\text{TSAT} > 19.8\%$ does not identify patients with bone marrow defined ID. This is confirmed by the results of the ROC analysis (Table 2), which shows $\text{TSAT} \leq 19.8\%$ to be the best diagnostic cutoff together with serum iron ≤ 13 $\mu\text{mol/L}$ with AUCs of 0.932 and 0.922, respectively. Notably, placing the cutoff at $\text{TSAT} < 20\%$ provides the exact same results as $\text{TSAT} \leq 19.8\%$. Hemoglobin (AUC=0.820) and reticulocyte hemoglobin content (AUC=0.821) showed good diagnostic accuracy for ID as well. Diagnostic characteristics of the definition used in the clinical trials, $\text{TSAT} \leq 19.8\%$, and serum iron ≤ 13 $\mu\text{mol/L}$ are displayed in Table 3. The AUCs of TSAT (0.891) and serum iron (0.911) dichotomously analyzed were both significantly higher than the AUC of the definition used in the clinical trials (AUC=0.772; $P=0.023$ and $P=0.046$, respectively). Serum iron had a significant better specificity compared with the FAIR-HF definition ($P=0.046$), while there was a trend for a better specificity for TSAT ($P=0.083$). Sensitivities did not differ significantly. Furthermore, the addition of ferritin to the ROC curve of TSAT or serum iron did not result in a significant increase in AUC (0.932–0.925; $P=0.523$ and 0.922–0.925; $P=0.700$). Other definitions based on hemoglobin, reticulocyte hemoglobin concentration, ferritin, sTfR, hepcidin, mean corpuscular volume, and hypochromic red cells did not result in a significantly improved sensitivity or specificity compared with the FAIR-HF definition. The sTfR–ferritin index showed a higher specificity (92%, $P=0.025$), but has a low sensitivity (59%).

TSAT, Serum Iron, and Prognosis

Because $\text{TSAT} \leq 19.8\%$ and serum iron ≤ 13 $\mu\text{mol/L}$ were the optimal definitions of ID, and ID has been associated with impaired prognosis, we tested whether either

Table 3. Diagnostic Characteristics for ID of the FAIR-HF Definition Compared With TSAT and Serum Iron

| | FAIR-HF | TSAT $\leq 19.8\%$ | Iron ≤ 13 $\mu\text{mol/L}$ |
|------------------------------|---------|--------------------|----------------------------------|
| Sensitivity, % | 82.4 | 94.1 | 94.1 |
| Specificity, % | 72.0 | 84.0 | 88.0* |
| ROC-AUC | 0.772 | 0.891* | 0.911* |
| Likelihood ratio (+) | 2.94 | 5.88 | 7.84 |
| Likelihood ratio (–) | 0.25 | 0.07 | 0.07 |
| Odds ratio | 12.00 | 84.00 | 117.33 |
| Positive predictive value, % | 66.7 | 80.0 | 84.2 |
| Negative predictive value, % | 85.7 | 95.5 | 95.7 |

AUC indicates area under the curve; FAIR-HF, Ferinject Assessment in Patients With Iron Deficiency and Chronic Heart Failure; HF, heart failure; ID, iron deficiency; ROC, receiver operating characteristic; and TSAT, transferrin saturation.

* P value for difference with FAIR-HF criteria <0.05 .

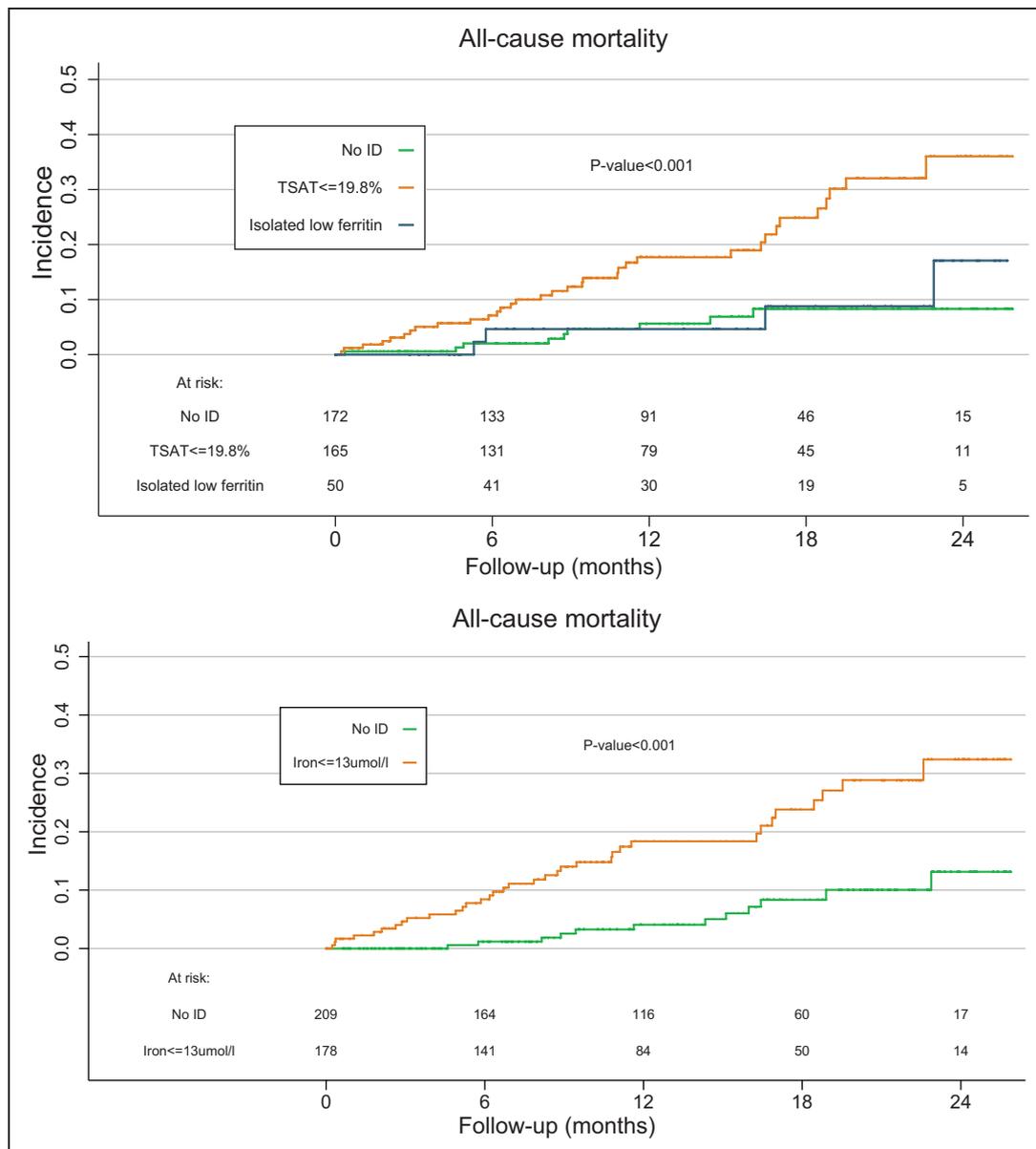


Figure 2. Transferrin saturation (TSAT) $\leq 19.8\%$ and iron $\leq 13 \mu\text{mol/L}$ and effect on all-cause mortality in the outpatient heart failure (HF) population.

Kaplan–Meier curves of patients with either no iron deficiency, a low TSAT ($\leq 19.8\%$) or an isolated low ferritin ($< 100 \text{ ng/mL}$), or no iron deficiency (ID) and a low serum iron ($\leq 13 \mu\text{mol/L}$). The *P* value for interaction between the 3 groups is noted.

of these simple definitions identifies patients at higher risk of all-cause mortality. Baseline characteristics are presented in Table I in the [Data Supplement](#). Patients had a mean age of 67 ± 13 years, 68% were male patients, the majority of patients were in New York Heart Association class II or III (56% and 29%, respectively), and 48% had a history of myocardial infarction. Mean LVEF was $30 \pm 9\%$, and median NT-proBNP was 1504 (interquartile range, 656–3306). Of a total of 387 patients, 178 patients (48.0%) had a serum iron $\leq 13 \mu\text{mol/L}$, 165 (42.6%) had a TSAT $\leq 19.8\%$, and 50 (12.9%) had a ferritin $< 100 \text{ ng/mL}$ with a normal TSAT ($> 19.8\%$). One hundred fifty-one patients (39.8%) fulfilled the criteria for ID based

on both serum iron and TSAT. Survival analyses (Figure 2; Table 4) showed that both a low TSAT and a low serum iron were significantly associated with the risk of death (hazard ratio, 2.78; 95% confidence interval, 1.22–6.34 and hazard ratio, 2.39; 95% confidence interval, 1.13–5.04). In contrast, an isolated low ferritin was not significantly associated with the risk of death (hazard ratio, 1.54; 95% confidence interval, 0.45–5.52).

DISCUSSION

We herein show for the first time that for adequate assessment of ID, a TSAT $\leq 19.8\%$ or a serum iron ≤ 13

Table 4. Cox Proportional Hazard Regression on All-Cause Mortality

| | All-Cause Mortality | | |
|----------------------------|---------------------|-----------|---------|
| | HR | 95% CI | P Value |
| Univariable | | | |
| TSAT \leq 19.8% | 3.91 | 1.88–8.16 | <0.001 |
| Isolated low ferritin | 1.28 | 0.39–4.15 | 0.686 |
| Iron \leq 13 μ mol/L | 3.60 | 1.87–6.93 | <0.001 |
| Multivariable* | | | |
| TSAT \leq 19.8% | 2.78 | 1.22–6.34 | 0.015 |
| Isolated low ferritin | 1.54 | 0.45–5.22 | 0.488 |
| Iron \leq 13 μ mol/L | 2.39 | 1.13–5.04 | 0.022 |

CI indicates confidence interval; HR, hazard ratio; and TSAT, transferrin saturation.

*Adjusted for age, sex, body mass index, systolic blood pressure, New York Heart Association class, left ventricular ejection fraction, log-transformed NT-proBNP (N-terminal pro-B-type natriuretic peptide), log-transformed serum creatinine, sodium, hemoglobin, log-transformed C-reactive protein, diabetes mellitus, chronic obstructive pulmonary disease and β -blocker, and angiotensin-converting enzyme inhibitor/angiotensin receptor blocker use.

μ mol/L provide the best diagnostic accuracy for bone marrow ID, the gold standard of iron assessment. This confirms the currently used TSAT cutoff of <20%. Supporting this, outpatient HF patients selected using this definition were at higher risk for all-cause death. Ferritin seems to be less useful in assessing ID. We validate the frequent occurrence of ID in HF and identified ID in 40% of our patients with HF. Our data underscore the importance of ID as a comorbidity in HF but also indicate the importance of validating clinically used cut points of surrogate parameters.

In recent years, several studies assessed the prevalence of ID in HF patients using serum markers like ferritin, TSAT, and hemoglobin, and prevalences around 50% are reported.¹ Only 1 study by Nanas et al²⁵ assessed iron status in patients with HF using the gold standard and found ID in a relatively high prevalence of 73% (27 of 37 patients included in the study). This higher percentage compared with the present study can be explained by the inclusion of solely anemic patients with decompensated advanced HF.²⁵ Jankowska et al²⁶ assessed iron status using bone marrow aspiration in 65 patients with stable coronary artery disease. Absolute ID was present in 31 (48%) patients and serum sTfR, the erythropoietin receptor, and TSAT were the most diagnostically accurate biomarkers, no data on serum iron were reported. In our population of chronic HF patients, we report a prevalence of 40%, although anemia was present in only 17% of patients. The design of the current study, which included patients undergoing CABG surgery, might have caused a bias as patients with advanced HF rarely undergo CABG surgery. Therefore, the prevalence of ID might be even higher in an unselected HF population.

Large trials with intravenous FCM conducted in recent years, such as the FAIR-HF, CONFIRM-HF (Ferric

Carboxymaltose Evaluation on Performance in Patients With Iron Deficiency in Combination With Chronic Heart Failure), and EFFECT-HF (Effect of Ferric Carboxymaltose on Exercise Capacity in Patients With Iron Deficiency and Chronic Heart Failure), included patients with either low iron stores (ferritin <100 ng/mL) or low iron availability with normal stores (ferritin 100–300 ng/mL and TSAT <20%).^{6,7,12} This definition of ID is also applied in most epidemiological studies, but the diagnostic accuracy in HF has never been tested. In our cohort, the criteria used in these studies had a sensitivity of 92.4% and specificity of 72.0%, indicating that 28.0% of patients with normal bone marrow iron would have been erroneously diagnosed with ID using those criteria. In addition, we tested a large set of circulating hematologic and iron parameters in comparison with the bone marrow staining results. The best indicators of ID are TSAT and serum iron. TSAT reflects the percentage of transferrin-binding places occupied with iron. We show that transferrin levels are not associated with bone marrow iron status in this cohort; consequently, iron and TSAT values are closely linked to each other and show comparable findings. TSAT has an ROC calculated optimal cutoff value of 19.8%, very similar to the FAIR-HF criteria (<20%). The TSAT cutoff of 19.8% resulted in a sensitivity of 94.1% and specificity of 84.0%, at least as good as the FAIR-HF criteria. Further, a low ferritin (<100 ng/mL) was often accompanied by a low TSAT. However, the cases that presented with a low ferritin but a normal TSAT were not diagnosed with ID. Addition of ferritin to the ROC model did also not result in an increase in diagnostic accuracy.

To be able to apply either of these definitions of ID, using TSAT or serum iron, in clinical practice and to determine the treatment options for the individual patient, it is essential to know whether patients selected using these definitions have worse prognosis compared with patients without ID and whether they benefit from treatment in terms of outcome. To assess prognostic consequences, we used an outpatient HF cohort including patients from the same center as the bone marrow study. We excluded patients with a preserved LVEF or receiving iron at baseline, either intravenously or orally. Small differences consisted in a lower mean LVEF and higher median NT-proBNP level in the outpatient HF cohort. We found that patients with ID according to the optimal definition using either TSAT or serum iron are at higher risk of death. Patients with isolated low ferritin levels, which did not correlate with bone marrow ID, had similar prognosis to those with normal ferritin and TSAT levels. Comparable results were found by Moliner et al²⁷ in an international cohort of 1821 patients with HF. In that study, patients were divided into 3 groups of impaired iron status, either isolated low ferritin (<100 ng/mL) or TSAT (<20%) or a combination of both. They report 12% of patients having isolated low ferritin levels and 46% with low TSAT levels, independently of ferritin. An impaired TSAT lev-

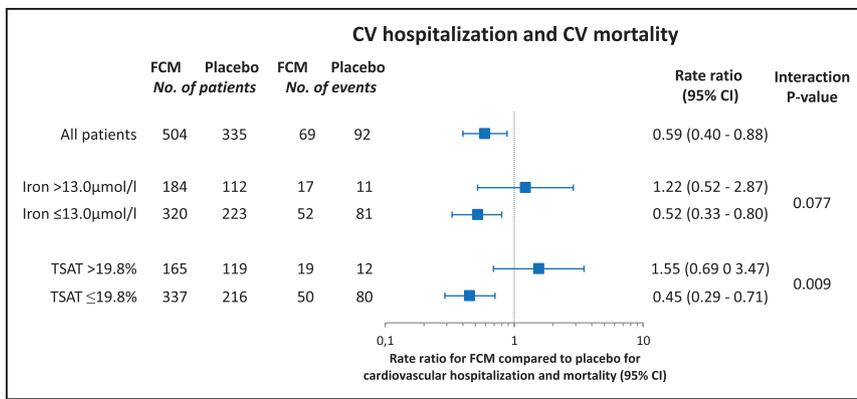


Figure 3. Transferrin saturation (TSAT) ≤19.8% and iron ≤13 μmol/L and effect on cardiovascular hospitalizations and cardiovascular mortality in the randomized placebo-controlled clinical trials with ferric carboxymaltose (FCM). Subgroup analysis of patients with either a low or normal TSAT or serum iron for outcome data of the trials with FCM.

el was associated with higher NT-proBNP levels, worse quality of life, and higher incidence of all-cause mortality compared with isolated impaired ferritin levels.

Only the IRON-HF trial assessed treatment benefit in a population of ID diagnosed using a similar cutoff: TSAT <20%, with a ferritin <500 ng/mL.²⁸ Increased Vo_2 max levels were found in patients treated with intravenous iron. However, the study was underpowered because of premature termination, and no statistically significant differences were found. The first trial with intravenous iron therapy by Toblli et al²⁹ was performed in 40 anemic HF patients with either a TSAT <20% or a ferritin <100 ng/mL and reported significant improvement in NT-proBNP and inflammatory status and better functional outcome on, among other factors, LVEF and New York Heart Association class. Unfortunately, no subgroup data based on TSAT <20% independently of ferritin levels or serum iron were reported. However, a recent meta-analysis did assess subgroups.⁸ This meta-analysis used individual patient data of the 4

randomized controlled trials comparing FCM with placebo in patients with systolic HF and ID according to the FAIR-HF definition.⁸ The primary end point studied was recurrent cardiovascular hospitalizations and cardiovascular mortality. Overall, FCM had a beneficial effect on prognosis. More interestingly, considering the results of our study, was the subgroup analysis showing an interaction between treatment and tertiles of TSAT levels on prognosis. Patients in the lower TSAT tertiles had significantly more benefit from treatment with FCM. No interactions were found for hemoglobin or ferritin levels. With support of the sponsor of the 4 studies, we applied the cutoff of a TSAT ≤19.8% and serum iron ≤13 μmol/L to the primary end point of the previously published meta-analysis. The results are depicted in Figure 3. Strictly hypothesis generating, these results suggest that patients with a TSAT ≤19.8% had a significantly improved outcome with regard to cardiovascular hospitalization and cardiovascular death after treatment with FCM while patients with low fer-

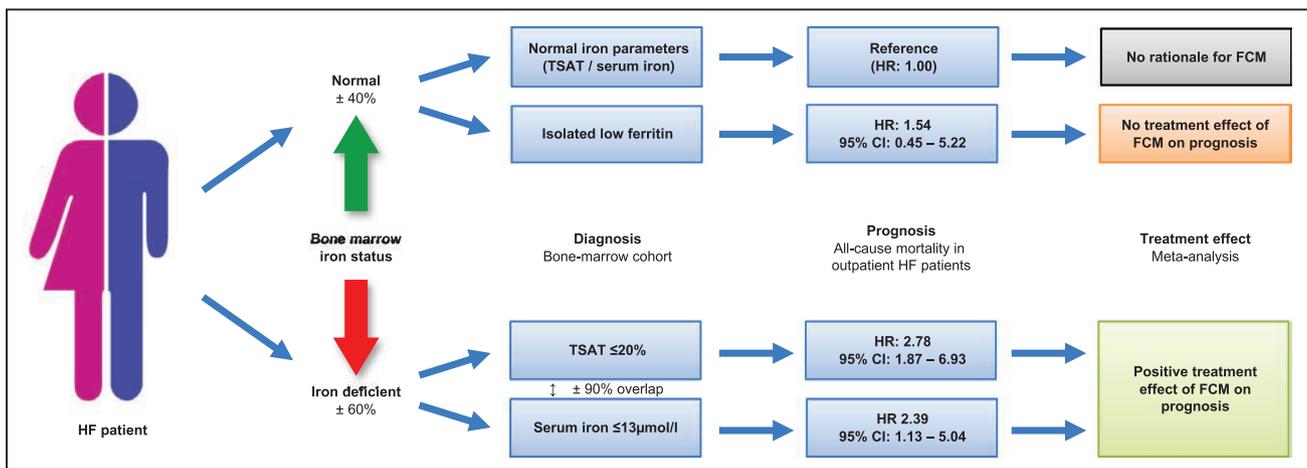


Figure 4. The validation of serum biomarkers for the diagnosis of iron deficiency.

Bone marrow iron status, considered the gold standard, was assessed in 42 patients with heart failure (HF). Using receiver operator characteristic analysis, transferrin saturation and serum iron were identified as the best biomarkers for iron status. Subsequently, the association of iron deficiency using the optimal biomarkers with mortality was shown in 387 outpatient HF patients. In an individual patient data (n=839) meta-analysis of randomized controlled trials with intravenous ferric carboxymaltose, those patients fulfilling the obtained criteria for iron deficiency responded to treatment with improved prognosis, whereas those not fulfilling the criteria did not. CI indicates confidence interval; FCM, ferric carboxymaltose; HR, hazard ratio; and TSAT, transferrin saturation.

ritin, but a TSAT >19.8% did not benefit from FCM treatment. Similarly, patients with a serum iron ≤ 13 $\mu\text{mol/L}$ showed improved outcome after treatment, whereas those with a serum iron >13 $\mu\text{mol/L}$ did not. These findings, in addition to the bone marrow results and data on prognosis, further support the hypothesis that patients with an isolated low ferritin (without a low TSAT or low serum iron) do not have ID and that this group of patients might receive intravenous iron without clear benefit: see Figure 4 for a complete overview of the presented data. This could be of importance for clinical practice and suggests that future trials might be designed with this in mind. Importantly, the meta-analysis did not include patients with a ferritin >300 ng/mL. Although our bone marrow results indicate that those patients with a low TSAT and high ferritin are iron deficient, we cannot make statements on treatment effect in this specific patient group. One might postulate that ferritin should not be used to diagnose ID in patients with HF, but perhaps can be used as a safety parameter to avoid iron treatment in patients with potential iron overload.³⁰ It has to be noted that the sensitivity of ferritin to diagnose iron overload is high, but the specificity is low because of many other conditions that can lead to high levels.³⁰

We are not the first to propose the use of serum iron or TSAT to assess ID, without taking ferritin into account. Okonko et al³ studied iron status based on circulating markers, in 157 HF patients, and found that low TSAT and mean corpuscular hemoglobin concentrations were present in 43% of patients despite often normal ferritin levels. It was concluded that iron handling is abnormal in HF and that iron is directed from the circulation and erythroid marrow to the storage sites, making ferritin less reliable as a marker of iron accessible for the erythron and other tissues.

Strengths and Limitations

A strength of this study is that we assessed iron status using the gold standard, taking both iron stores and iron availability into account to be able to include both absolute and functional shortage of iron as ID. Furthermore, we applied a large panel of biomarkers to find the best predictor of ID and subsequently tested the prognostic performance of this biomarker in an outpatient environment. The design of the study is a limitation as the bone marrow study is a relatively small single-center study and we only investigated HF patients with coronary artery disease scheduled for CABG. Consequently, our findings may not be applicable to other HF populations. Although several authors report a circadian rhythm for iron, and therefore also TSAT, levels were found to be relatively stable during daytime.^{31,32}

Conclusions

ID, assessed using the gold standard of bone marrow staining, is common in patients with HF. A TSAT $\leq 19.8\%$ or a serum iron ≤ 13 $\mu\text{mol/L}$ shows the best performance in selecting patients with ID and identifies HF patients at the highest risk of death. Our findings validate the currently used TSAT cutoff of $<20\%$ for the identification of ID in HF patients and call into question the value of serum ferritin in the assessment of ID.

DISCLOSURES

Dr Grote Beverborg received personal fees from Vifor Pharma. Dr Klip received speaker fees from Vifor Pharma. Dr Voors received consultancy fees and an unrestricted grant from Vifor Pharma. Dr de Boer received research funding from Bristol Meyers Squibb, AstraZeneca, and Trevena, outside the work for the current study. Dr van Veldhuisen received Board Membership Fees from Vifor Pharma. Dr van der Meer received consultancy fees and an unrestricted grant from Vifor Pharma. The other authors report no conflicts.

AFFILIATIONS

From the Department of Cardiology (N.G.B., I.T.K., W.C.M., A.A.V., E.L.V., H.H.v.d.W., R.A.d.B., D.J.v.V., P.v.d.M.), Department of Laboratory Medicine (J.v.P.), Department of Hematology (A.B.M., E.V.), Department of Orthopedics (S.K.B.), and Department of Thoracic Surgery (M.A.M.), University Medical Center Groningen, University of Groningen, The Netherlands; and Department of Laboratory Medicine, Radboud University Medical Center, Radboud Institute for Health Sciences, Nijmegen, The Netherlands (D.W.S.).

FOOTNOTES

Received August 22, 2017; accepted December 14, 2017.

The Data Supplement is available at <http://circheartfailure.ahajournals.org/lookup/suppl/doi:10.1161/CIRCHEARTFAILURE.117.004519/-/DC1>.

Circ Heart Fail is available at <http://circheartfailure.ahajournals.org>.

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Definition of Iron Deficiency Based on the Gold Standard of Bone Marrow Iron Staining in Heart Failure Patients

Niels Grote Beverborg, IJsbrand T. Klip, Wouter C. Meijers, Adriaan A. Voors, Eline L. Vegter, Haye H. van der Wal, Dorine W. Swinkels, Joost van Pelt, Andre B. Mulder, Sjoerd K. Bulstra, Edo Vellenga, Massimo A. Mariani, Rudolf A. de Boer, Dirk J. van Veldhuisen and Peter van der Meer

Circ Heart Fail. 2018;11:

doi: 10.1161/CIRCHEARTFAILURE.117.004519

Circulation: Heart Failure is published by the American Heart Association, 7272 Greenville Avenue, Dallas, TX 75231

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Print ISSN: 1941-3289. Online ISSN: 1941-3297

The online version of this article, along with updated information and services, is located on the World Wide Web at:

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Supplemental Material

Table S1: Baseline characteristics of the outpatient HF patients.

| Variable | Total | No ID | TSAT ≤19.8% | Isolated low ferritin | P-value* |
|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------|
| N | 387 | 172 | 165 | 50 | |
| Age, y | 66.8 ± 13.4 | 66.1 ± 13.5 | 66.7 ± 13.6 | 69.0 ± 12.4 | 0.40 |
| Female gender | 124 (32.0%) | 44 (25.6%) | 59 (35.8%) | 21 (42.0%) | 0.037 |
| BMI, kg/m² | 27.7 ± 5.3 | 27.8 ± 5.3 | 27.8 ± 5.4 | 27.4 ± 5.0 | 0.89 |
| SBP (mmHg) | 119.2 ± 21.3 | 115.7 ± 18.0 | 121.4 ± 22.9 | 124.1 ± 24.6 | 0.012 |
| NYHA class | | | | | 0.017 |
| 1 | 48 (12.4%) | 23 (13.4%) | 16 (9.7%) | 9 (18.0%) | |
| 2 | 216 (55.8%) | 107 (62.2%) | 81 (49.1%) | 28 (56.0%) | |
| 3 | 112 (28.9%) | 36 (20.9%) | 63 (38.2%) | 13 (26.0%) | |
| 4 | 11 (2.8%) | 6 (3.5%) | 5 (3.0%) | 0 (0.0%) | |
| LVEF, % | 30.4 ± 9.3 | 30.6 ± 9.2 | 29.9 ± 9.3 | 31.6 ± 9.3 | 0.50 |
| Comorbidities | | | | | |
| Previous MI | 187 (48.3%) | 74 (43.0%) | 86 (52.1%) | 27 (54.0%) | 0.17 |
| Diabetes mellitus | 133 (34.4%) | 53 (30.8%) | 64 (38.8%) | 16 (32.0%) | 0.28 |
| Atrial fibrillation | 173 (44.7%) | 82 (47.7%) | 76 (46.1%) | 15 (30.0%) | 0.078 |
| Hypertension | 165 (42.6%) | 67 (39.0%) | 75 (45.5%) | 23 (46.0%) | 0.42 |
| Hypercholesterolemia | 297 (76.7%) | 135 (78.5%) | 120 (72.7%) | 42 (84.0%) | 0.20 |
| ID (FAIR-HF) | 199 (51.4%) | 6 (3.5%) | 143 (86.7%) | 50 (100.0%) | <0.001 |
| Anemia | 99 (25.6%) | 20 (11.6%) | 72 (43.6%) | 7 (14.0%) | <0.001 |
| Laboratory values | | | | | |
| NT-proBNP, ng/L | 1504 (656, 3306) | 1180 (522, 2649) | 2078 (803, 4749) | 1379 (651, 2578) | <0.001 |
| eGFR, mL/min/1.73m² | 62.4 ± 26.3 | 63.9 ± 24.6 | 60.9 ± 29.1 | 61.7 ± 21.9 | 0.58 |
| Sodium, mmol/L | 139.9 ± 3.2 | 140.2 ± 2.9 | 139.4 ± 3.5 | 140.6 ± 3.3 | 0.025 |
| LDH, U/L | 219 (185, 255) | 217 (183, 252) | 227 (189, 260) | 206 (187, 268) | 0.36 |
| CRP, mg/L | 3.8 (1.6, 8.6) | 2.8 (1.2, 7.2) | 5.7 (2.8, 12.0) | 2.5 (1.3, 3.8) | <0.001 |
| HbA1c, % | 6.1 (5.8 – 6.7) | 6.1 (5.8 – 6.6) | 6.2 (5.8 – 6.7) | 6.1 (5.8 – 6.6) | 0.49 |
| HDL/LDL ratio | 0.45 (0.33 – 0.62) | 0.42 (0.32 – 0.57) | 0.47 (0.34 – 0.67) | 0.52 (0.36 – 0.64) | 0.13 |
| AST, U/L | 26.0 (20.0, 33.0) | 28 (23, 35) | 25 (20, 30) | 24 (20, 32) | <0.001 |
| ALT, U/L | 22.0 (15.0, 31.0) | 24.0 (16.0, 37.0) | 19.0 (14.0, 26.0) | 20 (14, 28) | <0.001 |
| Hematology | | | | | |
| Hemoglobin, g/dL | 13.8 ± 1.9 | 14.6 ± 1.7 | 12.8 ± 1.8 | 14.2 ± 1.3 | <0.001 |
| Hematocrit, % | 0.42 ± 0.05 | 0.44 ± 0.05 | 0.40 ± 0.05 | 0.43 ± 0.04 | <0.001 |
| Iron, μmol/L | 14 (10 – 19) | 18 (16 – 22) | 10 (7 – 12) | 17 (15 – 22) | <0.001 |
| Ferritin, ng/mL | 147 (70, 282) | 249 (166, 394) | 85 (44, 175) | 75 (52, 86) | <0.001 |
| TSAT, % | 21.9 (15.1, 28.9) | 28.7 (24.6, 34.3) | 13.7 (10.6, 17.0) | 24.6 (22.3, 29.8) | <0.001 |
| Transferrin, mg/dL | 268.4 ± 45.4 | 251.6 ± 35.8 | 283.7 ± 50.8 | 275.8 ± 35.7 | <0.001 |
| Medication | | | | | |
| Anti-platelet therapy | 63 (16.3%) | 25 (14.5%) | 25 (15.2%) | 13 (26.0%) | 0.14 |
| Diuretics | 296 (76.5%) | 133 (77.3%) | 129 (78.2%) | 34 (68.0%) | 0.31 |
| β-blocker | 353 (91.2%) | 164 (95.3%) | 144 (87.3%) | 45 (90.0%) | 0.031 |
| ACEi or ARB | 326 (84.2%) | 148 (86.0%) | 136 (82.4%) | 42 (84.0%) | 0.66 |

| | | | | | |
|------------|-------------|------------|-------------|------------|------|
| MRA | 190 (49.1%) | 85 (49.4%) | 85 (51.5%) | 20 (40.0%) | 0.36 |
| OAC | 224 (57.9%) | 99 (57.6%) | 102 (61.8%) | 23 (46.0%) | 0.14 |

* Normal vs. patients with TSAT \leq 19.8% and patients with an isolated low ferritin.

Data are presented as mean \pm standard deviation when normally distributed, as median and interquartile range when non-normally distributed, or as frequencies and percentages for categorical variables.

BMI=body mass index; SBP=systolic blood pressure; NYHA class=New York Heart Association class; LVEF=left ventricular ejection fraction; MI=myocardial infarction; ID=iron deficiency; eGFR=estimated glomerular filtration rate; LDH=lactate dehydrogenase; CRP=c-reactive protein; HDL=high density lipoprotein; LDL=low density lipoprotein; AST=aspartate transferase; ALT=alanine transferase; TSAT=transferrin saturation; ACEi=angiotensin converting enzyme inhibitor; ARB=angiotensin receptor blocker; MRA=mineralocorticoid receptor antagonists, OAC=oral anticoagulants.